

Washington Metropolitan Area Transit Authority

Blue/Yellow Line Service Realignment - Transitioning to Dulles

Jurisdictional Coordinating Committee

February 25, 2011



Purpose

Provide an overview of the Blue/Yellow Line Service Realignment and discuss the communication strategies, implementation tasks and schedule, and budget requirements.



Background

- July 2010 Board was briefed on Blue/Yellow Line realignment proposal that would serve the following purposes:
 - 1. Need to address peak period crowding and service reliability at Rosslyn
 - 2. Realign service to better match changing ridership market
 - 3. Transition to future Dulles rail extension



Address Peak Period Crowding

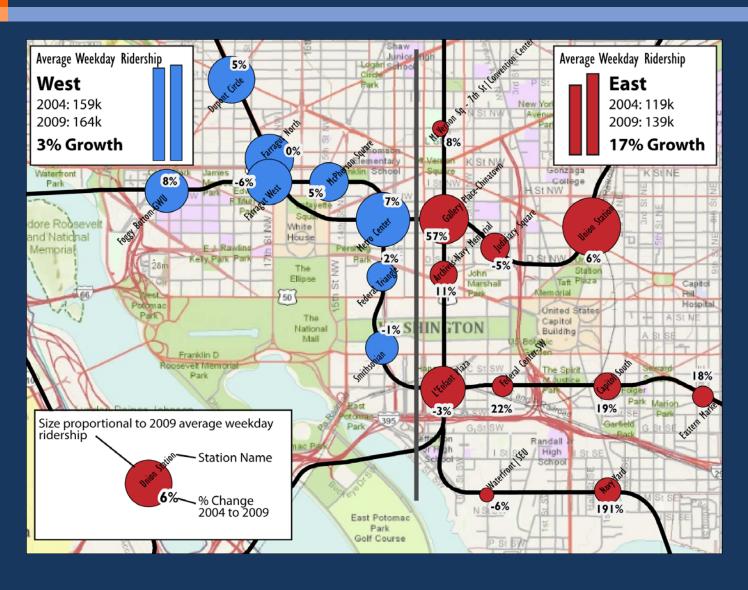


		Current (April-Dec. 2010)
	Max. Load Segment	Passengers Per Car
Red	Dupont Circle – Farragut N.	94
Yellow	Pentagon – L'Enfant Plaza	96
Green	Shaw - Mt. Vernon Sq.	89
Blue	Pentagon- Rosslyn	89
Orange	Courthouse - Rosslyn	106

- Deployment of scheduled rail cars and maintaining service reliability is critical to providing adequate capacity to address passenger crowding
- Peak Passenger Load Standard: Not to exceed 120 pass. per car (PPC) average for peak-hour/direction at maximum load point – desired load is below 100 ppc

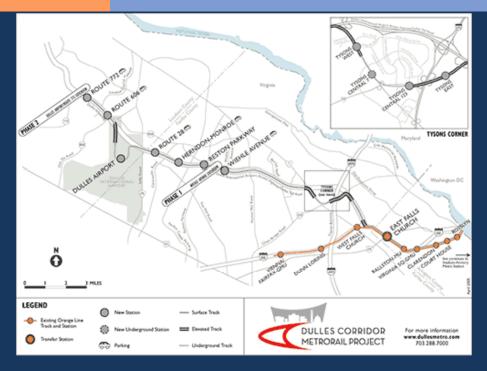


Realign Service to Match Markets

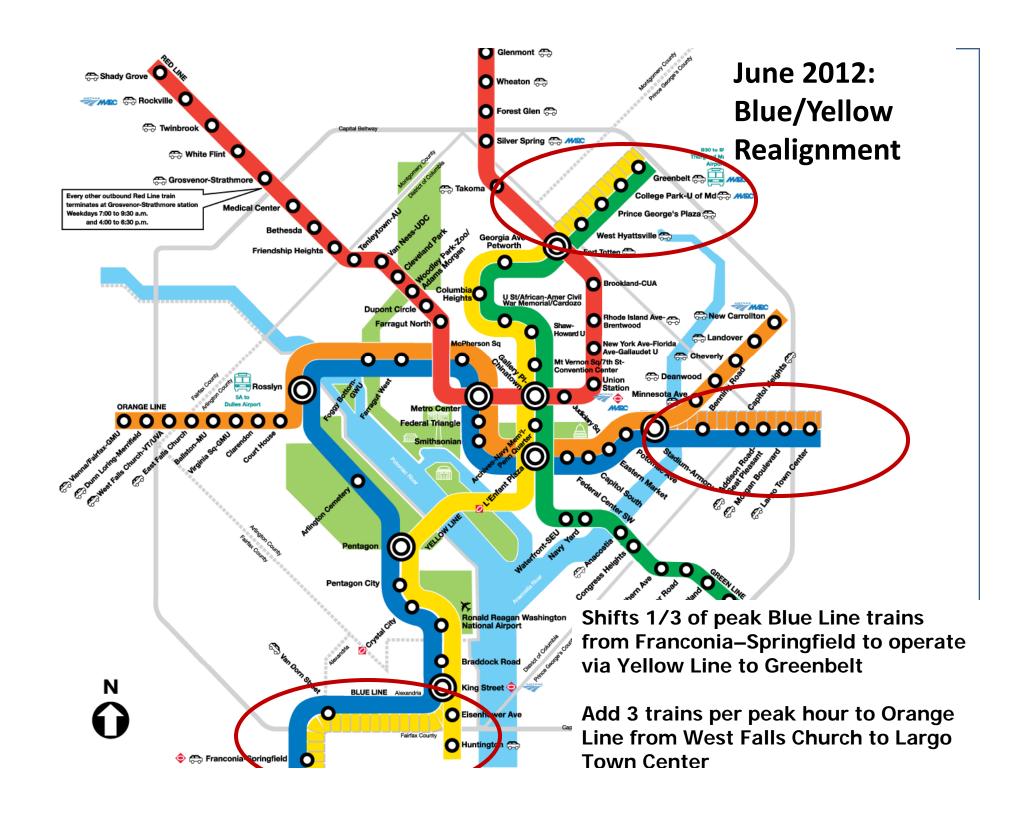




Transition to Dulles Extension Service



- FY2012 Blue/Yellow Realignment
- FY2014 Dulles Phase 1 to Wiehle Avenue
- FY2017 Dulles Phase 2 to Loudoun/Route 772
- When the Dulles extension opens, Orange, Blue, and Dulles line trains will all pass through Rosslyn portal
- Rosslyn portal currently operates at maximum throughput of 26 trains per hour; L'Enfant Plaza portal operates at up to 23 trains per hour





Blue/Yellow Line Realignment Customer Benefits – Added Capacity

		Current	FY2013 (Blue/Y	ellow Realign)
Rail Line	Max. Load Segment	Passengers Per Car	Change in Railcar Capacity	Passengers per Car
Red	Dupont Circle – Farragut N.	94	0%	94
Yellow	Pentagon – L'Enfant Plaza	96	30%	88
Green	Shaw - Mt. Vernon Sq.	89	30%	79
Blue	Pentagon- Rosslyn	89	-30%	93
Orange	Courthouse - Rosslyn	106	18%	90



Blue/Yellow Line Realignment Customer Benefits – Time Savings

- 108,000 riders (43% of peak period trips) to various destinations within the system will benefit with service increase and time savings
- Increased service levels:
 - Yellow /Green Lines (L'Enfant Greenbelt)
 - Orange Line (West Falls Church Courthouse)

Passengers Benefiting		
Travel Areas	No. of Passengers (AM Peak Period)	Pk Period Passenger Travel Time Savings (hours)
Betwen B/Y South and DC/MD	33,510	391
From Orange West (VA) to others	34,021	170
From Orange Downtown West to others	12,497	62
From Green North to others	28,215	329
Total	108,243	953 hours saved



Blue/Yellow Line Realignment Potential Impacts

- 16,000 passengers (6% of peak period trips), will experience increase in travel time up to a maximum of 6 minutes
- Expect 20-33% current Blue Line riders shift to Yellow Line, resulting in transfer increase at L'Enfant
- L'Enfant Plaza station has sufficient capacity to accommodate increase in transfers

Passengers Impacted			
Travel Areas	No. of Passengers (AM Peak Period)	Pk Period Passenger Travel Time Increase (hours)	Max Wait Time Increase (min)
Between B/Y South and Rosslyn	2,630	57	6
Between B/Y South and Orange West	3,522	76	6
Between B/Y South and Downtown West	9,416	204	6
Total	15,568	337 hours increased	
Net Benefits of Realignment	92,675	615 Net Hours Saved	



Communications Plan

- Preparing for Dulles
 - Metro is preparing for the most significant changes and improvements to rail service in 30 years
- How changes are introduced is critical to customer service
- Communication plan objectives:
 - Ensure service changes enhance rider experience
 - Take advantage of proven success/best practices
 - Educate customers and clearly communicate benefits
 - Engender ownership and enthusiasm among employees, leadership and all stakeholders



Review of Best Practices

- Reviewed service changes at other transit agencies and private sector businesses
- Findings:
 - Involve customers and stakeholders early
 - Inform and engage employees
 - Communicate in ways customers listen
 - Plan and introduce changes strategically with specific milestones and end goals



Research Goals

- Learn where, how and when customers get information and make decisions
- Test messages, tools and options
- Use iterative process with customers to determine most effective method
- Develop customerinformed communications



metro

Customer Journey







Check Metro Website

Frequent Riders – 67% Regular Riders – 57% Occasional Riders – 73%

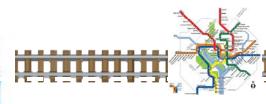
Ask a Friend

Frequent Riders – 25% Regular Riders – 13% Occasional Riders – 42%

Ask Station Agent

Frequent Riders – 6% Regular Riders – 11% Occasional Riders –

30%



Look at Map Prior to Faregate

Frequent Riders – 38% Regular Riders – 44% Occasional Riders – 53%

Use App on Smart-Phone

Frequent Riders – 43% Regular Riders – 29% Occasional Riders – 13%





Look at Signs Directing You to Train/Platform

Frequent Riders – 63% Regular Riders – 69% Occasional Riders – 70%

Look at Signs on Platform

Frequent / Regular Riders – 31% Occasional Riders – 33%



Customer Journey

Cont'd





Listen for Announcements

Frequent Riders – 68% Regular Riders – 62% Occasional Riders – 70%



Frequent Riders – 80% Regular Riders – 71% Occasional Riders – 71%





Look at Columns or Pylons

Frequent Riders – 67% Regular Riders – 62% Occasional Riders – 54%

Look at FRONT of Trains

Frequent Riders – 54% Regular Riders – 45% Occasional Riders – 40%



Look at SIDE of Trains

Frequent Riders – 62% Regular Riders – 60% Occasional Riders – 42%



Look at Sign Inside Train

Frequent Riders – 69% Regular Riders – 65% Occasional Riders – 64%





Research Findings: Messaging

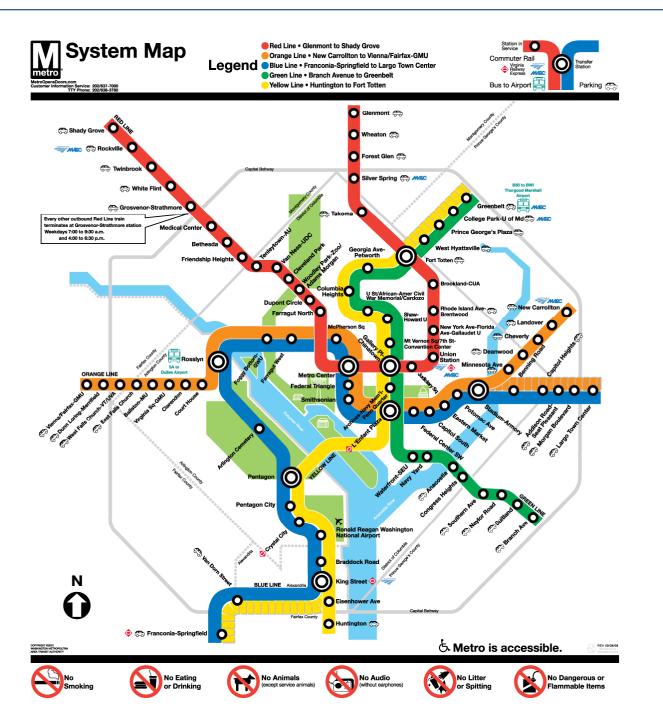
- Most effective messages about new service:
 - Focus on rider benefits
 - Describe improvements clearly in detail
 - Feature actionable information so riders know what to do





Research Findings: Map

- Map is an iconic symbol of the system
 - Value simplicity
 - Colors hold enormous symbolic value for riders
- Destination points are the critical piece of information
- New colors evoked strong negative reactions
- Riders open to new map styling; signals positive changes are coming



Will seek
public input
on variations
of this
concept



Research Summary

- Map is not a primary vehicle in understanding change, but important for planning, wayfinding
- Website is absolutely essential tool for all
- Communications must be multi-sensory at stations through signage, announcements, postings, and employee interaction
- Communications must stand out, look new and different, calling for branded initiative



Communications Strategy

- Benefits-focused messages
- Engage with actionable information at the right time, place and preference



Customers



- Brand identity
- Signage; in station materials
- Announcements
- E-Alerts
- Social media
- Ad campaign

- Metro is primary source of information
- Cadence of timely, credible milestones



Media



- News pipeline from launch of campaign
- Leader-supporting designated spokespeople



Communications Strategy

- Engage existing advisory boards and councils
- Reach new community groups



Community and Business Partners



- Attend community and business events
- Materials; toolkit; brochures
- Database of contacts

- Employee ambassadors
- Recognize best practices
- Reinforce critical role for success



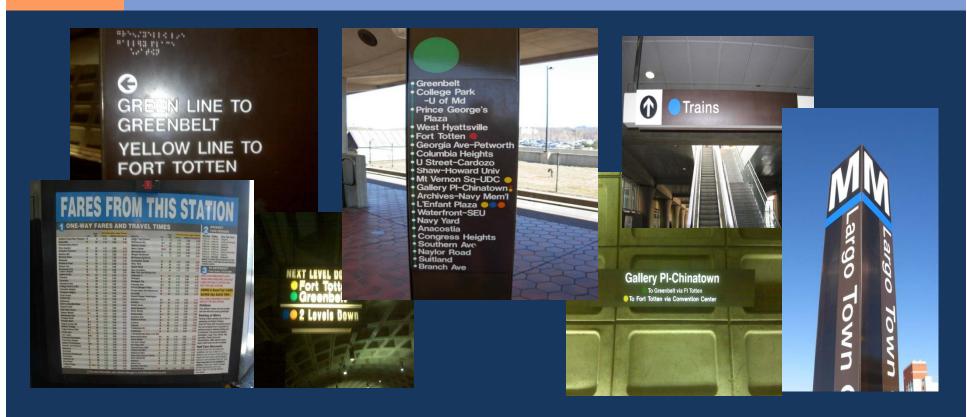
Employees



- Frontline training program
- Calendar of information for targeted teams and all employees
- Senior leadership spokespeople



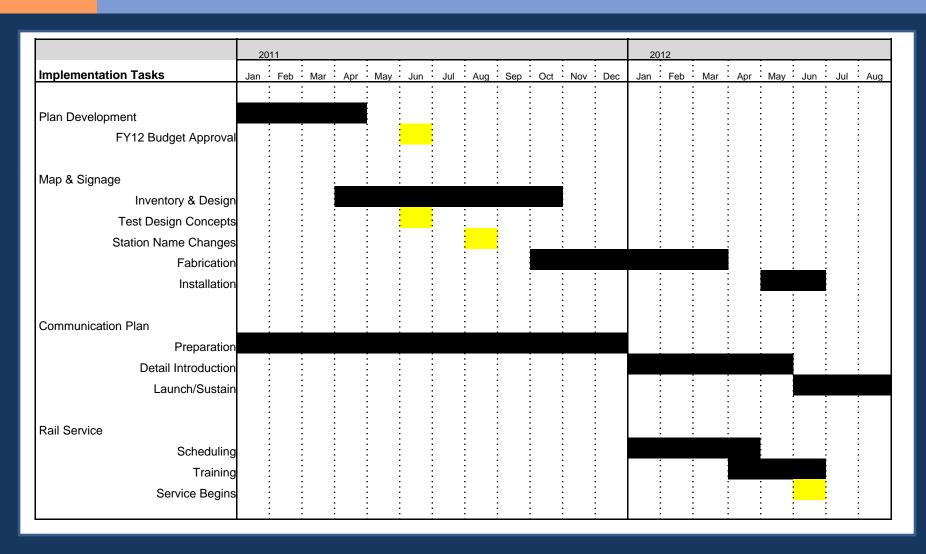
Signage and Map Changes Needed



- 2600+ station signs including wayfinding, station ahead list, outboard signs, tactile signage, and pylons
- 5000+ system maps for stations and rail cars
- 1200+ fare charts for fare vending and station kiosks



Project Schedule June 2012 Service Implementation





Budget Requirements

OPERATING BUDGET	FY13 Budget Requirement
Additional Rail Service Costs	\$1,500,000
TOTAL	\$1,500,000

CAPITAL BUDGET	FY12 Budget Requirement
System Map & Fare Charts	\$300,000
Station Signage	\$2,100,000
Customer Information Campaign	\$300,000
TOTAL	\$2,700,000

- Operating Budget: \$1,500,000 for additional rail service in FY2013
- Capital Budget: \$2,700,000 in project signage costs to be reprogrammed in FY2012 capital budget

Next Steps

- June 2011
 - FY2012 Budget Approval
 - Test design concepts for system map and signage
- August 2011
 - Finalize station name changes
- June 2012
 - Blue/Yellow Realignment Service Begins

Detailed Communications Work Plan



Phase One: Preparation

January – December 2011

- Public input—map, signage
- Brand campaign
- Develop and test messaging
- Identify spokespeople and develop toolkit
- Develop collateral
 - Map concept and graphic
 - Website
 - Fact sheet, brochures
 - Media toolkit with timeline





Phase One: Preparation cont'd

January – December 2011

- Identify community and business groups
- Develop and begin employee training
- Prepare scripts and material for call center
- Draft station announcements
- Prepare temporary and promotional signage concepts





Phase Two: Introduce Details January – May 2012

- E-alerts previewing changes
- Promotional material in stations and trains
- Traditional and social media
- Develop and launch advertising
- Public outreach at stations- MIPs, take-ones
- Conduct business and community outreach
- Continue employee training; produce toolkits and updates
- Mobilize call center with scripts



Phase Three: Launch/Sustain June – August 2012

- Distribute service launch collateral
- New service signage
- Traditional and social media
- E-alerts
- Advertising
- Continue outreach
- Updates to employees/recognize best practices
- Monitor progress through employee feedback, message resonance testing and website traction

